

# ERA Computers & Consulting

## Small/Medium Business Pricing Schedule Agreement for Blocks of Time (prepayment or partial prepayment required)

ERACC regular hourly rate for small/medium business is \$50.00 per hour. This pricing schedule offers a discount for prepayment for blocks of time for installation, service and support from ERACC. All dollar amounts are in U.S.A. dollars. Due to the nature of the IT business and unknown factors in every job ERACC does not offer a fixed cost schedule for most IT installation, service and support jobs.

Print this document and fill in the required information. **Send the original and prepayment to ERACC** at P.O. Box 1086, Jackson, TN 38302-1086. Or, if located within Jackson / Madison Co. TN, call (731)256-0973 and let us know to come pickup the original and prepayment. A copy of this document with all signatures will be provided by ERACC.

<b>Pricing Schedule</b>						
<i>One day is figured at a standard 8 hour work day. A "day" does not mean the time is to be used all in one day but is the total time for which both parties have agreed. Labor over and above the block of time purchased will be billed at the lowest rate for which both parties agreed. Thus if four days is the agreement then labor over and above that block of time will be billed at the four day rate of \$46.00 per hour until the job is completed. Time unused on a job will still be paid for at the end of the job and will count toward after job support until used up or 12 months has passed. After 12 months unused time is no longer valid. Employees of ERACC will be responsible for logging time used and ERACC will present a copy of logged time at the end of the job.</i>						
<b># of Days</b>	Three	Four	Five	Six	Seven	Eight+
<b>\$ Per Hour</b>	\$48	\$46	\$44	\$42	\$40	\$38
<b># of Hours</b>	24	32	40	48	56	64
<b>Total</b>	\$1,152.00	\$1,472.00	\$1,760.00	\$2,016.00	\$2,240.00	\$2,432.00
<b>Further Information</b>	<b>Prepayment In Full</b>	<b>Prepayment 75% in advance</b> - 25% when all time has been used or job is finished or 15 days have passed	<b>Prepayment 75% in advance</b> - 25% when all time has been used or job is finished or 15 days have passed	<b>Prepayment 50% in advance</b> - 50% when all time has been used or job is finished or 15 days have passed	<b>Prepayment 50% in advance</b> - 50% when all time has been used or job is finished or 15 days have passed	<b>Prepayment 50% in advance</b> - 50% when all time has been used or job is finished or 15 days have passed
The rate for eight or more days is our lowest small business rate of \$38 per hour. Other payment arrangements can be negotiated on time blocks over eight days (more than 64 hours).						

**Items with ✕ are required.**

Amount of time desired in hours \_\_\_\_\_ ✕  
(Must be evenly divisible in 8 hour blocks as shown above. Example: 40)

Legal Company Name \_\_\_\_\_ ✕

Address \_\_\_\_\_ ✕

Phone \_\_\_\_\_ ✕ E-mail \_\_\_\_\_

Date \_\_\_\_\_ ✕ Prepayment enclosed \$ \_\_\_\_\_ ✕

\_\_\_\_\_  
Signature of Company Officer ✕

(Owner, President, CEO, CIO, CFO, etc.)

\_\_\_\_\_  
Signature of Company Officer

(Owner, President, CEO, CIO, CFO, etc.)

\_\_\_\_\_  
Signature of ERACC Officer

Notice: This agreement is for *labor only*. Purchase of hardware, software, cable, etc. that is used in the job is the responsibility of the client whether purchased from ERACC or a third party. Items with a ✕ are required to be filled in by the client.